

## **Senior Economic Development Manager - Programs and Compliance (Central, South Central Florida)**

This position will help to support increased electric revenues, improve local economies, and enhance Duke Energy's brand by successfully creating, implementing and managing Duke Energy Florida's (DEF's) economic development programs. The position will ensure a strong return for every programmatic dollar invested and will track program success. Responsibilities will include incentive negotiation, project management support and presenting on the program (internally and externally).

### **Major responsibilities include but are not limited to:**

- Manage Duke Energy Florida's economic development program budget to include incentive, development and Foundation grant programs.
- Design and develop creative programs and solutions for successful economic development project outcomes.
- Establish and maintain effective relationships with the Industry Recruitment and Business Recruitment teams in support of the DEF economic development goals and objectives.
- Monitor and track the performance of Duke Energy's Florida economic development programs.

### **Basic/Required Qualifications**

Bachelor's degree and five plus years work related experience OR HS/GED and ten plus years work related degree in lieu of a degree

### **Additional Preferred Qualifications**

- Demonstrated business and financial expertise
- Excellent negotiating skills
- Strong planning/organizational skills
- Strong problem solving/analytical skills
- Excellent oral and written communication skills
- Demonstrated ability to work independently
- Effective interpersonal and human relations skills to work with internal and external customers, suppliers, and peers in a team-oriented work environment
- Cost and financial analysis skills
- Strong business acumen
- Previous customer interface experience and/or equivalent external experience
- Ability to interface effectively with all levels of management, both internal and external
- Economic Development Project management experience
- Existing site selection consultant relationships
- Demonstrated leadership abilities to develop, integrate, market, and implement incentive and grant programs
- Proven ability to manage program budgets, deliver target ROI and communicate success
- Demonstrated ability to focus on details and results-oriented
- Strong understanding of economic development sales cycle
- Proficiency with basic Microsoft Office applications

**Travel:** 20%

Please [click here](#) to apply.